



To whom it may concern,

I am writing today to let you know about the positive experience that I had when working with Doug Works of CBRE on the lease of our new headquarters and distribution center for PilyQ Swimwear.

As a former employee of VIX Swimwear, I had previously been introduced to Doug while he was helping VIX with their commercial real estate needs several years ago.

Working with Doug and his associates proved to be a valuable and rewarding experience. Right from the beginning, Doug worked hard to meet my strict requirements. Not only did he identify multiple sites to consider but he informed me of potential leasing concerns that I would have never thought about including holdover rent and operating expense pass throughs. After finding a few properties that fit the criteria, Doug created significant leverage by negotiating on multiple sites which led to a ton of concessions including low rent, free rent and even construction of a brand new office and conference room. His timeliness and follow through were reassuring and much appreciated. Overall the experience was outstanding.

I would highly recommend Doug and his team to anyone seeking a new facility. I will surely use his expertise in the future when I am considering a lease renewal, relocation or building purchase.

Sincerely,

A handwritten signature in black ink, appearing to read 'Amber', with a long horizontal flourish extending to the right.

Amber Delecce-Forge

PilyQ Swimwear